# LENDING AND SUPERVISION

#### **LENDING FOR PRUDENT PURPOSES!**

2014 was another banner year for helping members with loans! Granting \$4,116,929 in loans put us within \$2,000 of what was granted in 2013. June and October were our busiest months, when we granted about \$600,000 in each month. Statistically, about half of all loans were granted for consolidation and home improvement; and about half of all loans were home-equity loans. Members continue to find reasonably-priced loans from us for many prudent purposes.

#### We'RE SUPERVISED!

- 6/30/14 SC Audit ~ accuracy of financial records, loan documentation, and service to members
- 9/30/14 NCUA Exam ~ completed in December
- Quarterly NCUA 5300 Report ~ like a 20page tax return 4 times a year Always Federal, state & local tax authori-
- ties ~ employment tax reporting accuracy



## The Official Family Board of Director

Tim Griffin (3/'79) ····· President
Phil Steier (7/'07) ····· Vice President
Howard Griggs (1/'66) ····· Secretary-Treasurer

Joan Horwatt (3/'94) Joe Kandrovy (3/'83) Kelly Landon (12/'14) Carolyn Lawson (7/'07) Andy Neely (8/'13) Kevin Vinson (3/'09)

## Supervisory Committee

Nancy Brown (3/'87) ..... Chairperson Carolyn Lawson (7/'07) Crystal Ondrick (7/'07)

### Member Service Representatives

Debbie Oakes (7/'98) Jeanne Wisnosky (8/'01) Pearl Pierce (10/'11) Sue Pherreigo (01/'15)

Wyoming County School Employees Federal Credit Union—since 1956

www.creducomp.com/wcsefcu

130 Bridge Street Tunkhannock, PA 18657 836-4809 tunk@wcsefcu.com

99 College Avenue, PO Box 484 Factoryville, PA 18419 945-4000 ftv@wcsefcu.com ANNUAL REPORT For the Year Ended December 31, 2014

Wyoming County School Employees Federal Credit Union—since 1956

We ARE what a Credit Union Should Be!

# Financial Highlights

## **INCOME and EXPENSES**

Operating Income		
Interest on Loans	\$341,922	
Income from Investments	49,807	
Fees, Charges, & Misc. Income	21,332	
Rent Income	25,925	
Total	\$438,986	
Expenses		
Compensation/Benefits (SS/UC)	\$161,018	
Travel & Conference	4,036	
Office Occupancy/Operations	65,150	
Ed/Promo & Loan Servicing	3,532	
<b>Prof/Outside Services</b>	20,344	
<b>Provision for Loan Losses</b>	5,000	
Members' Insurance	18,152	
Mbr Ins—NCUA Assessments	0	
All other	8,028	
Total	285,260	
Income Before Dividends	\$153,726	
Dividends	25,746	
Net Income	\$ 127,980	

KEYSTONE LUNKHANNOCK A

"Little Giant" and a place for some really "Cool Cats"!



## FINANCIAL CONDITION December 31, 2014

Assets			
Loans, net of Allowance	\$8,064,567		
Cash—Checking & Change	679,380		
Investments	5,681,920		
Other Assets	399,799		
Total Assets	\$14,825,666		
Liabilities			
Payables & Accrued Items	\$ 10,217		
Debit Cards Payable	299,320		
All Other Payables/Deferred	300		
Total Liabilities	\$309,837		
Equity			
Members' Shares & Drafts	\$12,994,073		
<b>Regular Reserve</b>	275,000		
<b>Contingency Reserve</b>	12,000		
Undivided Earnings	1,234,756		
Total Equity	\$14,515,829		
Total Liabilities & Equity	\$14,825,666		



SHEET

# Financial/Statistical Notes

Our capital ratio was 10.26% at year end. Our strategic plan calls for 10% capital by Y/E 2018, so we've met our goal early and we're happy to share the good news. Of course, the decrease in shares that we have experienced has been a factor in that change.

Record lows in dividend rates have been unavoidable in view of the rates we ourselves earn on surplus funds. We hope that our rates remain competitive with other institutions and we witness an upward movement in 2015, as hinted in the news of late.

We continue to have an expense rate that is lower than our peers; that allows us to offer competitive loan rates that benefit our membership. The decrease in our portfolio yield you see below attests to that.

### SIGNIFICANT YEAR-END STATISTICS:

1,260	Members					
458	Draft Accounts					
457	Loans Outstanding					
1.3%	Increase in Capital (was 8.5%)					
-9.2.%	Decrease in Assets					
8.3%	Increase; Y/E Loans Outstanding					
11.6%	Increase; Loans-to-Shares ratio (was 51%)					
22%	Decrease; Loan Portfolio yield (was 4.5%)					
NOTABLE:						
<ul> <li>No more NCUA assessments!</li> </ul>						
<ul> <li>Less required to be set aside for loan losses</li> </ul>						

• We STILL purchase LIFE SAVINGS and LOAN PRO-TECTION insurance for our members!

## Wyoming County School Employees Federal Credit Union—since 1956

